



A C&C

Advisory. Tax. Legal. Outsourcing

- Saving time, creating value

A C&C CONSULTING COMPANY

We assist you in concentrating on your core business. Our extensive services liberate resources, providing genuine value, exceptional performance, and sustainable growth for our clients.

www.ac-c.com.vn



JOIN US

COMPANY PROFILE

INTRODUCE



Founded in 2015, AC&C Consulting Company (AC&C) stands as a premier consulting partner in Vietnam, specializing in accounting, taxation, finance, investment law, outsourcing services, and business management solutions. We deliver comprehensive, customized solutions for each client, assisting businesses in optimizing operations and achieving sustainable development.

MISSION

Accompanying Vietnamese enterprises on their developmental journey, we offer comprehensive, effective, and sustainable management solutions that assist businesses in achieving their objectives and maximizing benefits, thereby delivering exceptional value to our customers.

CORE VALUES

Professional & Committed: consistently prioritize the customer's interests.

Integrity & Transparency: dedicated to openness in all transactions and counsel.

Trusted Partner: enduring, sustainable collaboration, trust, and mutual respect.

Sustainable solutions: pragmatic, viable, and customized for each client.

Friendly & Collaborative: collaborate with customers to identify optimal solutions.



The Institute of
Internal Auditors
Vietnam

MANGEMENT TEAM



AC&C takes pride in its management team, composed of industry experts who have occupied pivotal roles in multinational corporations and prominent auditing firms in Vietnam, possessing profound professional knowledge and extensive practical experience.



Tran Vuong Vu

CPA



- Professional auditor with more than 25 years of experience in Vietnam, the UK, the USA, Cambodia, and the Caribbean (Bahamas, Cayman Islands, British Virgin Islands).
- Previously served as the Regional Finance Director for Cognita Education Group (UK – a subsidiary of KKR Fund), overseeing finance, supply chain, and mergers and acquisitions in Vietnam.
- Thirteen years as the Head of Assurance and Financial Advisory Services at Grant Thornton and Baker Tilly across multiple countries.
- Auditing and consulting services for prominent corporations including Vinacapital, Park Hyatt, Bel Vietnam, Navigos, SK Telecom, UBS, PouYuen, and Petro Cambodia.
- Comprehensive expertise in accounting (VAS, US GAAP, IFRS), valuation, capital acquisition, restructuring, taxation, and corporate finance strategy.

Nguyen Phan Duong Nguyen CPA



- Nearly five years as CFO of Nedcoffee Vietnam, a coffee bean production and export company within the Dutch Group.
- Supply chain management, processing, finance, and business strategy development in Vietnam; additionally, Head of the Representative Office in Ho Chi Minh City.
- Over a decade of experience as Senior Manager at Nexia Vietnam (now Grant Thornton Vietnam) and Baker Tilly Vietnam.
- Specializing in accounting (VAS, IFRS), auditing, finance, tax consulting, valuation, capital raising, restructuring, risk management, and mergers and acquisitions (M&A).
- Consulting for numerous prominent corporations, including Vinacapital, Nec Vietnam, Inax, Scavi, Tin Nghia, Protrade, RooHsing Cambodia, and Scavi Laos.

Phan Hong Son Lawyer



- With over 24 years of experience in the legal sector in Vietnam and Laos, I specialize in Commercial, Investment, Civil, Real Estate, and Intellectual Property Law.
- Over 15 years of direct experience in consulting, dispute resolution, and litigation representation in court and commercial arbitration.
- Proficient in negotiating joint venture agreements, facilitating transactions, and providing capital for both publicly traded and privately held enterprises.
- Advises multinational corporations across finance, banking, infrastructure, manufacturing, life sciences, and trade sectors.
- Consulting team leader for significant projects including Hoa Binh Construction, Central, Dong A Bank, Kim Eng Securities, Thanh Tai Group, Thai Tuan Textile, and the Nice restaurant/karaoke chain.

Ngo Thi Bao Yen ACCA



NEXIA ACPA
Auditing & Consulting

NEXIA
INTERNATIONAL

Nidec
All for dreams

SCAVI
Group Core International

dp
DYNAPLAST

INAX

Lavifood
Vegetables - Fruits - Agriculture

PETROLIMEX

ACCA

TRIYARDS
DYNAMIC - DISTINCTIVE - DEDICATED

NISSEY

VASS
BẢO HIỂM VIỆT ĐÔNG

ONG&ONG

- Member of the Association of Chartered Certified Accountants.
- Over eight years of experience in auditing, financial advisory, and management accounting at Nexia ACPA, Grant Thornton, and Triyards LLP (Singapore).
- A decade of experience in coordinating client relations and overseeing implementation activities among consulting teams at AC&C.
- Specialized in VAS and IFRS; engaged in auditing, financial assessment, and valuation for both domestic and international corporations.
- Multi-industry experience encompasses finance, hospitality, retail, oil and gas, agriculture, food and beverage, real estate, telecommunications, and infrastructure, with responsibilities for clients including Scavi Group, Nidec Group, Far East Insurance, Lavifood, and Huong Viet Investment.

Nguyen Hoan Thien

CPA



- Over 16 years of experience in auditing, consulting, and internal control at RSM, MB Bank, AC&C, and VDAC.
- Seven years in the role of internal control specialist at Military Bank (MB Bank).
- Experience across various industries: manufacturing, real estate, investment, retail, services, and logistics.
- Skilled in the preparation of financial statements in accordance with VAS, IFRS, and consolidated statements as per group policies.
- Previously accountable for significant clients including Japfa Comfeed, Far East Foam, DHL, MB Land, and MB Bank.

OUR SERVICES

Comprehensive Solutions, Supporting Business Development

AC&C offers expert consulting services designed to address a wide range of business needs, encompassing regulatory compliance, operational optimization, and sustainability.



1. Accounting & Tax: Financial services, tax advisory, regulatory compliance, and fiscal reporting.

2. Human Resources and Payroll: Recruitment, personnel management, payroll, and associated processes.



3. Management Consulting: Restructuring, mergers and acquisitions, risk management, and strategic consulting.



4. Legal: Formation and dissolution of enterprises, contract advisory, conflict resolution.



We consistently support and grow alongside our customers.

ACCOUNTING AND TAX COMPLIANCE ADVISORY

Peace of Mind
Compliance
Cost
Efficiency

Professional Accounting Services:

- Offering comprehensive or tailored accounting services, adaptable to your requirements.
- Prepare financial reports with precision, transparency, and punctuality.
- Ensure adherence to current accounting regulations, thereby minimizing the risk of errors.
- Comprehensive consulting to assist you in comprehending your business's financial condition.

Tax Compliance Advisory:

- Continuously updated with the most recent tax regulations, ensuring your compliance with confidence.
- Effective tax planning involves the optimization of tax obligations within the legal framework.
- Evaluate tax compliance, identify, and mitigate potential risks.
- Represent clients in engagements with tax authorities during inspections, audits, and disputes, while safeguarding their rights.

Mitigate risk, reduce expenses, and concentrate on business.

Benefits of Outsourced Accounting Services

- Ease of Reporting
- No missed deadlines
- Advantage Time Zone
- Remote working team
- Cost Savings
- Process efficiency

HUMAN RESOURCES, PAYROLL & COMPENSATION

1. Talent Acquisition:

- Identify and select candidates who align most closely with your requirements and organizational culture.
- Minimize recruitment duration and expenses.

2. Compensation and Benefits:

- Calculate salaries with precision, transparency, and punctuality, thereby ensuring employee benefits.
- Fully implement procedures for social insurance (SI), health insurance (HI), and unemployment insurance (UI).
- Accurately calculate and declare personal income tax (PIT).
- Deliver comprehensive and regular reports on social insurance, health insurance, unemployment insurance, and personal income tax as mandated by management agencies and businesses.

**Optimize
Business
Assets**

3. Payroll Disbursement - Tailored Solution:

- Assist companies, representative offices, and foreign contractors in the secure, precise, legal, and convenient calculation and disbursement of salaries.
- Reduce errors and associated legal complications.
- Reduce time and administrative expenses. Provide comprehensive and regular reports on social insurance, health insurance, unemployment insurance, and personal income tax as mandated by the regulatory authority.



Enhance human resource management, cultivate a robust team.

BUSINESS MANAGEMENT CONSULTANCY

1. Comprehensive Business Assessment & Evaluation (Due Diligence):

- Comprehensive evaluation of the financial, operational, legal, and risk landscape of the business prior to significant decisions such as investment, mergers and acquisitions, or restructuring. Deliver clear, objective information to facilitate informed decision-making.

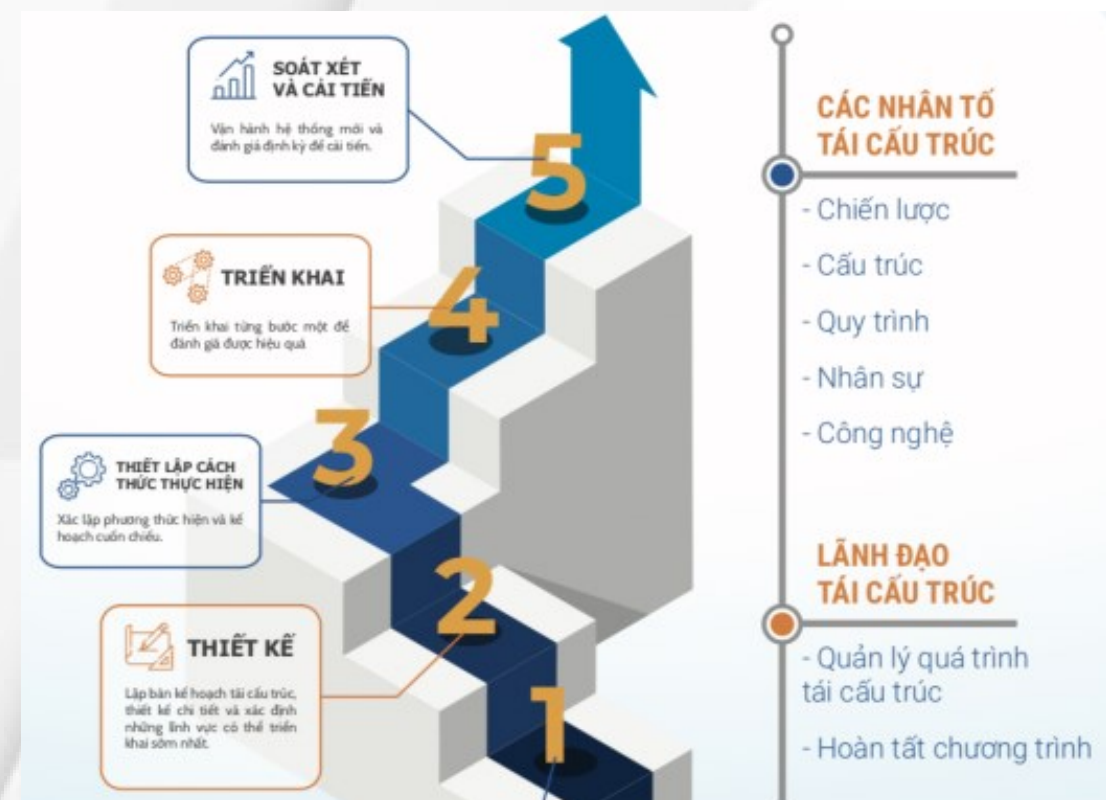
2. Corporate Reorganization:

- Consulting and assisting businesses in the process of comprehensive or partial restructuring, including financial, operational, legal, and organizational aspects.
- Optimize resources, enhance competitiveness, and adjust to market fluctuations.
- Debt and capital reorganization; divestiture and consolidation; type conversion

3. Establishing an Internal Control and Risk Management System:

- Design and implement internal control and risk management systems that are suitable for the size and specific characteristics of the enterprise.
- Mitigate risk, safeguard assets, ensure compliance, and enhance operational efficiency.

**Establishing
a Competitive
Edge**



BUSINESS MANAGEMENT CONSULTANCY

4. Financial Advisory Services:

- Develop comprehensive financial strategies and meticulous financial plans for the long term.
- Effective cash flow management, optimization of capital structure, enhancement of capital efficiency.

5. M&A Advisory (Mergers and Acquisitions):

- Comprehensive assistance for buyers and sellers in mergers and acquisitions transactions.
- Business valuation, legal, financial, tax, and human resources due diligence, contract negotiation assistance, and post-merger advisory services.

6. Investment Consulting:

- Identify and assess investment opportunities that align with the organization's strategy and objectives.
- Evaluate the risks and prospective returns of investment projects.
- Facilitate comprehensive investment planning, encompassing funding sources, implementation timelines, and additional considerations.
- Guidance on the ideal investment framework, ensuring both efficiency and legal adherence.

**Establishing
a Competitive
Edge**



LEGAL SERVICES

1. Establishment and Dissolution of Enterprises:

- Consulting on and executing business establishment procedures promptly, precisely, and in compliance with regulations.
- Professionally and effectively consulting on and implementing business dissolution procedures.

2. Submit an application for an Investment License and amend the Business Registration:

- Comprehensive assistance for foreign investors in the application process for investment licenses and the execution of projects in Vietnam.
- Promptly update business registration information in compliance with legal requirements.

3. Contract Drafting and Review, Translation:

- Drafting, translating, and reviewing various types of business contracts to ensure rigor and optimal protection of your rights.

Secure
Stable
Conformant

4. Visa, Employment Authorization & Residency Permit:

- Assistance with visa, work permit, and residence card applications for foreign nationals employed in Vietnam.

5. Conflict Resolution:

- Offering legal counsel and assistance in business, commercial, and labor disputes.



APPROACH

AC&C employs a professional, systematic, and results-oriented consulting methodology.

- Comprehensive Business Insight: Conduct an in-depth analysis of the client's business model, industry, corporate culture, and strategic objectives.
- Needs Analysis and Service Proposal: Identify particular customer issues, challenges, and requirements, and propose suitable consulting services.
- Risk Identification and Solution Discussion: Assess potential risks and engage with customers to develop optimal, feasible, and practical solutions.
- Coordination of Implementation and Vigilant Monitoring: Support customers during the solution implementation process, meticulously track progress and effectiveness, and make adjustments as needed.
- Post-implementation assessment and continuous support: Analyze outcomes, document findings, and persist in providing guidance and modifications to guarantee sustained effectiveness.



TYPICAL CLIENTS & EXPERIENCE

AC&C has been delivering consulting services to numerous prominent domestic and international enterprises across various sectors.



TYPICAL CLIENTS & EXPERIENCE



TYPICAL CLIENTS & EXPERIENCE



TYPICAL CLIENTS & EXPERIENCE



WHY AC&C?

1. Team of Experts from the Group's CFO: Profound practical experience derived from senior management roles, coupled with a deep understanding of the challenges faced by businesses.

2. Comprehending Vietnamese and FDI Business Culture: Consulting expertise tailored for both Vietnamese and foreign-invested enterprises.

3. Flexible and Practical Approach: Offering not only theoretical insights but also comprehensive "how-to" instructions, while supporting businesses throughout the implementation process.



4. Dedication to Long-term and Sustainable Collaboration: Strive to establish a strategic partnership that supports the growth of clients.

5. Proven Results: Effectively advised numerous prominent businesses, delivering tangible and sustainable value.

The logo for AC&C Consulting Company Ltd. It features the letters 'A', 'C', and '&C' in a stylized, serif font. The 'A' is large and prominent, with a white outline. The 'C's are smaller and positioned to the right of the 'A'. The ampersand is integrated between the two 'C's. The entire logo is set against a white background within a dark red diamond shape.

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- Saving time, creating value

CONTACT

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AC&C – Your Reliable Consulting Partner, Supporting Your Business Success! Reach out to us today for a complimentary consultation and explore how AC&C can assist your business in achieving its objectives!